

## UNSER TRAININGSEXPERTE



**Jeroen van Vliet**

*Motto: Connect / Inspire / Empower*

**Profile:** Helping leaders and professionals with identifying and framing their goals and challenges is what I do. My approach is flexible, cut to the bone and always result-oriented. Clients value working with me because of my personal approach and ability to connect, the energy and inspiration I bring, and my focus on translating ideas into practice.

### Training format:

- Live-Online-Training
- Online Coaching
- In-Person Training and coaching sessions

### Themes:

#### Leadership & Management

Personal Leadership  
Engage Online  
Managing Change  
Team Synergy  
Management – the deciding factor  
Executive Coaching  
My Talent – My Career Choices

#### Sales

Sales Essentials  
Selling as a Consultant  
Negotiation  
Social Selling

### Experience:

- 2010 – current: Sr Consultant Training & Coaching
- 1998 – 2010: Responsibilities as consultant and manager in Recruitment, L&D and Training & Coaching

### Languages:

- English
- Nederlands

**Industry Experience::**

- IT & Tech
- Retail
- Food & Agri
- Professional Service Firms
- Pharma & Healthcare
- Logistics

**Examples of training projects:**

- Leadership Training for tech firm
- Team Synergy Training in Health & Pharma
- Selling as a consultant for IT firm
- Sales Skills for Food / Agri
- Management Training for Retail
- Online Engagement & Team Synerg Training for IT Professionals
- Career Coaching and Executive Coaching in Health & Pharma

**Training experience:**

+ 10 years

**Part of Buhr & Team:**

since 9 years

**Education / Qualification**

- MA Cultural Studies
- Krauthammer International Corporate University
- Postgraduate Studies Change Management